

# 2021 LEADERSHIP TRAINING SEMINAR

SUNDAY, JULY 18, 2021



2021 LEADERSHIP  
TRAINING SEMINAR  
OPENING REMARKS –  
BRIAN HAMIK  
STATE PROGRAM DIRECTOR



2021 LEADERSHIP  
TRAINING SEMINAR  
OPENING PRAYER –  
FR. JUSTIN FULTON  
STATE CHAPLAIN



2021 LEADERSHIP  
TRAINING SEMINAR  
PLEDGE OF ALLEGIANCE –  
RICH LOWERY, PSD  
DISTRICT MASTER



# 2021 LEADERSHIP TRAINING SEMINAR

MIKE VAUGHN

FINANCIAL SECRETARY  
COORDINATOR



# 2021 LEADERSHIP TRAINING SEMINAR

RICH LOWERY, PSD

STATE MEMBERSHIP DIRECTOR



# NEBRASKA KNIGHTS OF COLUMBUS

State Membership

Do Not Be Afraid



# NEBRASKA KNIGHTS OF COLUMBUS

## Nebraska State Membership Team

Richard Lowery, PSD, DM  
State Membership Director

Michael Howick  
Regional Growth  
Director

Robert Ostdiek  
Regional Growth  
Director

Mitch O'Neill, DD  
Regional Growth  
Director

Steve Viessman, FDD  
Regional Growth  
Director

Jim Haiar, PSD, FDM, DD  
Retention Chairman





# STATE MEMBERSHIP

- Team Responsibilities
  - Regions
  - Council and DD support
  - Training
  - Membership Drives
  - 1<sup>st</sup> Responder
  - Research
  - Encourage



# STATE MEMBERSHIP

- General Philosophy
  - Not about numbers
  - Catholic Families
    - Give away faith
    - Save place to grow
    - Meet other
- Prayer
  - At Meetings
  - Prior to events/drives



# STATE MEMBERSHIP

- Why We Recruit
  - Church needs Knights
  - Knights need Eucharist
  - Parish needs strong families
  - Families need place to grow and learn



# STATE MEMBERSHIP

- What We Have to Give
  - Faith
  - Charitable Giving
  - Community Support
  - Pastor Support



# STATE MEMBERSHIP

- By The Numbers
  - What you need to know, once!
    - State Goal – Intake 860 new members
    - Approximately 5 members per Council
    - .033 of a Catholic Man per member
    - 164 CUF Exemplifications
    - 20-50 Year Old Intake – 118 ~ 14%
    - Star Councils – 25
    - Emembership – Every 10 = -1



# STATE MEMBERSHIP

- Star Council
  - Fr. McGivney Award – 5% net growth
  - Founders Award – Two Fraternal Benefits Seminars
  - Columbian Award (Programs)
    - 16 program credits – Four in each of Four Faith in Action Categories
    - SP7 Application by 6/30
  - Good Standing
  - Safe Environment
  - Service Program (365) and Fraternal Survey (1728)





# STATE MEMBERSHIP

- How To Recruit
  - Delta Church Drives
    - Choose a Date Intentionally
    - Prepare, Procure Supplies
    - Advertise – Bulletin Announcements
    - Develop a Robust Team
    - Pulpit Announcement
    - Follow Up





# STATE MEMBERSHIP

- How To Recruit
  - Nebraska Way
    - Choose a Date, Annually recurring
    - Prepare, Procure Supplies
    - Advertise, Bulletin Announcements
    - Develop a Robust Team
    - Manage Church Entrances; Pulpit Announcement
    - Follow Up



# STATE MEMBERSHIP

- How To Recruit
  - Tying Program and Membership Together
    - Planning Guide
  - I'm Too Busy
    - Grow and Enhance witness to Catholic Faith
    - Support of our Pastor and all Clergy
    - Relationship Building within the Parish
    - Participation in Top Rated Insurance
    - Works/Activities at your pace



# STATE MEMBERSHIP

- The First Six Months (Make or Break)
  - Keep New Knights Involved
  - Council Effort
- Programs + Membership
  - Why do men join?
  - Use programs to grow and strengthen fraternalism
  - Planning



# STATE MEMBERSHIP

- How To Recruit
  - CUF Exemplifications
    - Each Council/District
    - Preferably Monthly
    - At Least Quarterly
    - Submitting Form 450
      - DD
      - Council





# STATE MEMBERSHIP

- E-membership
  - How it works
  - What it costs
  - How to move through the steps
    - Contact
    - CUF Exemp
- State Oversight
  - IPSD Mark Borytsky





# STATE MEMBERSHIP

- Setting Goals
  - Star Council
  - Projects
  - Helping Parish, Community, Members





# STATE MEMBERSHIP

- Setting Goals
  - “Do Not Be Afraid”
  - What is Your Supreme Quota?
  - Get your Pastor On Board!
  - Plan and Conduct Church Drive the RIGHT Way!
  - Follow-up with Personal Touch!
  - Work on Keeping Knights Involved and Engaged!
  - “Do Not Be Afraid”





# STATE MEMBERSHIP

- Retention
  - Steps to Follow
  - How to Find
    - Jim Haiar - Search Tool
  - State Resources/Help
  - State Monitoring





# STATE MEMBERSHIP

- Incentives
  - June 2021-June 2022
    - First Council to reach and maintain 100% of quota - \$1,000
    - One Third of Quota through E-membership – drawing for \$500
    - All recruiters of 3 new Knights – drawing for Hotel Room and 2 tickets to Friday and Saturday Banquets at 2022 State Convention



# STATE MEMBERSHIP

- Incentives
  - Fast Start
    - July - \$100 to any Council at or above 25%
    - August - \$250 to any Council at or above 50%
    - September - \$500 split equally between top proposer (and ties) in each region in 1<sup>st</sup> Quarter.



# STATE MEMBERSHIP

- Incentives
  - Grow the Order – Grow our Faith
    - October – Random drawing of 1-\$100 and 1-\$50 from all proposers during month
    - November – Random drawing of 1-\$50 and 1-\$25 from all proposers in each region during month
    - December - \$500 split equally between all Councils that bring in 50% of quota during 2<sup>nd</sup> Quarter.



# STATE MEMBERSHIP

- Incentives
  - Warming up Our Councils and Families
    - January – Random drawing of 4-\$100 winners from all proposers during month
    - February – Sweetheart of Deal; Any council achieving 100% of Quota by Feb. 14 earns \$100, 75% earns \$50
    - March – 75% of quota receives 2 free meals to Friday Awards Banquet





# STATE MEMBERSHIP

- Incentives
  - Keep Growing All Year Long
    - April – 40 days under 40; Top 4 recruiters of new members under 40 - \$100
    - May – Random drawing 2-\$50 winners from all proposers in each region
    - June - \$500 to top recruiting council in each region during 4<sup>th</sup> quarter





# STATE MEMBERSHIP

- Resources
  - [Fraternal Leader Success Planner \(5033\)](#)
  - [Leadership Resources \(5093\)](#)
  - [Grand Knights Guide \(5085\)](#)
  - [District Deputy Guide \(5087\)](#)
  - [Financial Secretary Guide \(5089\)](#)
  - [Leadership Resources and Guides on KofC.org](#)



# 2021 LEADERSHIP TRAINING SEMINAR

BREAK



# 2021 LEADERSHIP TRAINING SEMINAR ICC AWARDS

- BRIAN HAMIK

STATE PROGRAM DIRECTOR



# NEBRASKA KNIGHTS OF COLUMBUS

## INTER-COUNCIL COMPETITION (ICC)



**Reigning Champions**

**Council #10913**

**Lincoln**

**GK Daniel Mickells**



# NEBRASKA KNIGHTS OF COLUMBUS

## ICC AWARD PROGRAM CHECKLIST

Due: September 1

**Council Activity Planner**

blhamik@gmail.com

Due: March 1

**Faith Major Activity**

koerner.larry@gmail.com

**Family Major Activity**

nslfarms@gmail.com

**Community Major Activity**

sprokop@live.com

**Life Major Activity**

mconrad@abbnebraska.com

**Columbian Award**

blhamik@gmail.com

**Family of the Year**

nslfarms@gmail.com

**Knight of the Year**

**Rookie Knight of the Year**

**Leonard Feehan Memorial Community Service**

sprokop@live.com

**On-Going Project**

blhamik@gmail.com

**Special Project**

blhamik@gmail.com

**Support of Catholic Education**

koerner.larry@gmail.com

**Support of Vocations**

mathdad13@gmail.com

**Chaplain of the Year**

koerner.larry@gmail.com



# NEBRASKA KNIGHTS OF COLUMBUS

## COUNCIL ACTIVITY PLANNER

**DUE Sept. 1**

ICC Council Activity Planner

District No.  Council No.

Council Name  City

**Activities:** (List 3 scheduled activities for each month)

July	<input type="text"/>	<input type="text"/>	<input type="text"/>
August	<input type="text"/>	<input type="text"/>	<input type="text"/>
September	<input type="text"/>	<input type="text"/>	<input type="text"/>
October	<input type="text"/>	<input type="text"/>	<input type="text"/>





# NEBRASKA KNIGHTS OF COLUMBUS

## ICC Bronze Requirements

CHECK-OFF WHEN COMPLETE	Deadline	Bronze
Form 185 Report of Officers	1-Jul	Received
Form 365 Service Personnel	1-Aug	Received
Form 1295-2 Semi-Annual Audit	15-Aug	Received
ICC Council Activity Planner Info	1-Sep	
Form 1728 Fraternal Activity Annual Survey	31-Jan	Received
Form 1295-1 Semi-Annual Audit	1-Feb	Received
State Per Capita	1-Mar	Received
Supreme Per Capita	1-Mar	Received
Membership	1-Apr	25% of quota



# NEBRASKA KNIGHTS OF COLUMBUS

## ICC Silver Requirements

All Bronze Requirements **Plus**

	Deadline	Silver
ICC Columbian Qualifier Application	1-Mar	Received
ICC Knight of the Year > 5 Years or ICC Knight of the Year < 5 Years	1-Mar	Received in Lieu of Family of the Year
ICC Family of the Year	1-Mar	Received in Lieu of Knight of the Year
Membership	1-Apr	50% of quota



# NEBRASKA KNIGHTS OF COLUMBUS

## ICC Gold Requirements All Bronze and Silver Plus

	Deadline	Gold	Silver	Bronze
ICC Columbian Faith Award	1-Mar			
ICC Columbian Community Award	1-Mar			
ICC Columbian Family Award	1-Mar			
ICC Columbian Life Award	1-Mar			
Membership	1-Apr	75% of quota		



# NEBRASKA KNIGHTS OF COLUMBUS

## DUE MARCH 1

Faith Major Activity

Family of the Year

On-Going Project

Family Major Activity

Knight of the Year

Special Project

Community Major  
Activity

Rookie Knight of  
the Year

Support of Catholic  
Education

Life Major Activity

Leonard Feehan  
Memorial

Support of  
Vocations

Columbian Award

Community Service

Chaplain of the Year



# NEBRASKA KNIGHTS OF COLUMBUS

## Wild Card

A “**WILD CARD**” may be used to take the place of one of the qualifiers (**except** Membership, both State and Supreme Per Capita, and any of the Supreme Reports that need to be sent to Supreme).



# NEBRASKA KNIGHTS OF COLUMBUS

## ICC Forms and Reports

For the ICC Awards, the Form 365 Service Personnel, Forms 1295-1 and 1295-2 Semi-Annual Audits, Form 1728 Fraternal Activity Survey, and Form 185 Report of Officers are available on the Supreme website at [www.kofc.org](http://www.kofc.org). For the Columbian Faith, Family, Community, and Life Activity Awards, we suggest you use the form STSP that is on the Supreme website. Start at [www.kofc.org](http://www.kofc.org), then click the red "For Members" box, Awards" [pdf form](#) can be filled out online, saved, and then e-mailed to the appropriate State Director and the [State Program Director](#).



# NEBRASKA KNIGHTS OF COLUMBUS

## State Council Programs Awards (STSP)

### State Council Program Awards Entry Form

THIS REPORTING FORM MUST BE COMPLETED BY EACH COUNCIL AND FORWARDED TO THE STATE COUNCIL.

*(A separate reporting form should be completed for each program category.)*

CATEGORY (MARK ONE):  Faith  Family  Community  Life



#### COUNCIL INFORMATION:

1 Council Number: \_\_\_\_\_ Total Council Members: \_\_\_\_\_  
Grand Knight: \_\_\_\_\_ E-Mail: \_\_\_\_\_

#### PROGRAM INFORMATION (complete all sections):

2 Program Title: \_\_\_\_\_ Program Date: \_\_\_\_\_

Participation: \_\_\_\_\_ + \_\_\_\_\_ = \_\_\_\_\_  
Members Non Members Total Participants  
\_\_\_\_\_ x \_\_\_\_\_ = \_\_\_\_\_  
Total Participants Hours Total Volunteer Hours

Program Planning: \_\_\_\_\_ & \_\_\_\_\_ Members Recruited: \_\_\_\_\_ Donations: \_\_\_\_\_  
Costs Time Local Currency



2021 LEADERSHIP  
TRAINING SEMINAR  
DAN WELLS & DON FERNEDING  
MCGIVNEY FOUNDATION  
ADVISORS



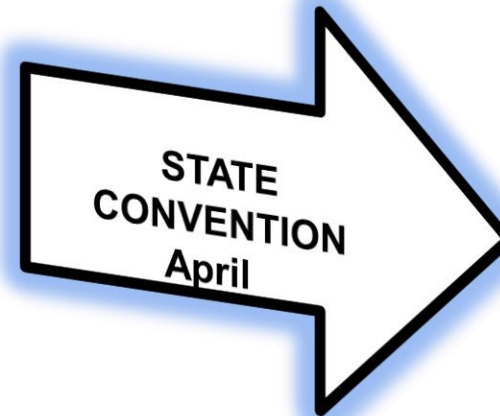


2021 LEADERSHIP  
TRAINING SEMINAR  
TONY SWANSON  
GENERAL AGENT



# NEBRASKA KNIGHTS OF COLUMBUS

## FRATERNAL YEAR TIMELINE



# NEBRASKA KNIGHTS OF COLUMBUS

**The Knights of Columbus Fraternal Year is from July 1 to June 30 each year.**

There are three major statewide meetings per year:

## **The Nebraska State Leadership Seminar in July**

This is in depth training for all Grand Knights, Deputy Grand Knights and Financial Secretaries. Wives and families are also invited to attend.

## **The Nebraska Mid-Year Meeting in December**

This meeting is focused on Membership Growth and District Deputy Training. There will be fun programs for the wives as well.

## **The Nebraska State Knights of Columbus Convention in April**

This meeting is for all Knights and their wives and includes the Friday Night State Awards Dinner, the Family of the Year Luncheon, and the State Banquet Saturday night. Plus motivational programs on Saturday.



# NEBRASKA KNIGHTS OF COLUMBUS

## JULY

Install newly elected officers

Form 185 – Report of officers chosen for term – Due June 30

Form 365 – Service program personnel report – Due August 1

Annual State Leadership Training Seminar



# NEBRASKA KNIGHTS OF COLUMBUS

## AUGUST

Form 1295 – Semiannual council audit for period ending June 30

Due August 15

Order Soccer Challenge kits

Safe Environment Training for Grand Knight, Program, Family  
and Community Directors

Host a Silver Rose Program

Plan a Church Drive for growth



# NEBRASKA KNIGHTS OF COLUMBUS

## SEPTEMBER

State and Supreme Per-capita assessment due September 1

Order Substance Abuse Awareness Poster Contest kits

Order Catholic Citizenship Essay Contest kits

Continue Safe Environment Training

Start planning for Coats for Kids program

Celebrate Priesthood Sunday

State K of C golf tournament

Hold local, district and regional Soccer Challenges



# NEBRASKA KNIGHTS OF COLUMBUS

## OCTOBER

Order Keep Christ in Christmas cards

Hold a Coats for Kids Drive

State Soccer Challenge held

Order One Rose – One Life cards by October 15<sup>th</sup>

Hold a Campaign for People with Intellectual Disabilities

Hold a Church Drive for growth



# NEBRASKA KNIGHTS OF COLUMBUS

# NOVEMBER

Order Free Throw Contest kits

Hold the Keep Christ in Christmas Poster Contest





# NEBRASKA KNIGHTS OF COLUMBUS

## DECEMBER

Plan a March for Life

State Mid-year Membership Meeting for District Deputies

Gather information for the Fraternal Activity Report



# NEBRASKA KNIGHTS OF COLUMBUS

## JANUARY

- Form 1728 – Annual Survey of Fraternal Activity Due January 31
- Form 4584 – Special Olympics Partnership Profile Report Due January 31
- Hold a March for Life – National march is in Washington D.C.
- Hold the One-Rose One-Life Campaign
- Sign up members for the Buck-A-Month program
- Start Culture of Life Art Contest
- Hold local Free Throw Contest
- Start Substance Abuse Awareness Poster Contest
- Turn in funds from the Campaign for People with Intellectual Disabilities  
Due January 31



# NEBRASKA KNIGHTS OF COLUMBUS

## FEBRUARY

Form 1295 – Semiannual Council Audit for period ending December 31

Due Feb. 15

Start the Pro Life Essay Contest

Hold District Free Throw Contest

Turn in One-Rose One-Life funds by March 1

ICC Award submissions due March 1



# NEBRASKA KNIGHTS OF COLUMBUS

## MARCH

State and Supreme Per-capita Assessment due March 1

Culture of Life Art Contest submissions due March 1

Pro Life Essay Contest submissions due March 31

Hold Regional Free Throw Contest



# NEBRASKA KNIGHTS OF COLUMBUS

## APRIL

State Free Throw Contest is held

Nebraska State Knights of Columbus Convention

Always the last full weekend of April



# NEBRASKA KNIGHTS OF COLUMBUS

## MAY

Nominate candidates for Council Offices  
Hold local Council elections



# NEBRASKA KNIGHTS OF COLUMBUS

## JUNE

Form 2863 – RSVP Refund and Plaque Application due June 30

Form SP7 – Columbian Award Application due June 30

Form 2630 – Annual Report K of C Roundtable due June 30

Updates for Nebraska State Directory due June 20

Submit Buck-A-Month Funds to Culture of Life Directors due July 1

Hold Council elections

Review Star Council Award status



# 2021 LEADERSHIP TRAINING SEMINAR CLOSING REMARKS

- RICH LOWERY, PSD

STATE MEMBERSHIP DIRECTOR





# 2021 LEADERSHIP TRAINING SEMINAR CLOSING REMARKS

- BRIAN HAMIK

STATE PROGRAM DIRECTOR



2021 LEADERSHIP  
TRAINING SEMINAR  
CLOSING REMARKS  
- RAY GUGGENBERGER  
EXECUTIVE SECRETARY



# 2021 LEADERSHIP TRAINING SEMINAR CLOSING REMARKS

- RAY LOPEZ, PSD

REGIONAL GROWTH DIRECTOR



# 2021 LEADERSHIP TRAINING SEMINAR CLOSING REMARKS

- DON HYPSE

STATE WARDEN



# 2021 LEADERSHIP TRAINING SEMINAR CLOSING REMARKS

- JAMES KORTH  
STATE ADVOCATE



2021 LEADERSHIP  
TRAINING SEMINAR  
CLOSING REMARKS  
- MICHAEL SCHAEFER  
STATE TREASURER



# 2021 LEADERSHIP TRAINING SEMINAR CLOSING REMARKS

- BOB WOLF

STATE SECRETARY



# 2021 LEADERSHIP TRAINING SEMINAR CLOSING REMARKS

- MARK BORYTSKY, PSD

IMMEDIATE PAST STATE DEPUTY





# 2021 LEADERSHIP TRAINING SEMINAR CLOSING REMARKS

- MATT RICHARDSON

STATE DEPUTY



# 2021 LEADERSHIP TRAINING SEMINAR CLOSING REMARKS

- FR. JUSTIN FULTON

STATE CHAPLAIN



# 2021 LEADERSHIP TRAINING SEMINAR CLOSING PRAYER

- FR. JUSTIN FULTON

STATE CHAPLAIN

